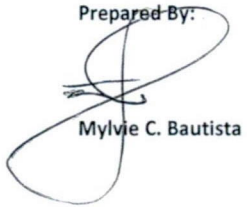


COMPONENT					2018			
Objective/Measure	Formula	Weight	Rating System	Target	Accomplishment	Weighted Score		
SO1 Improve the Access to Finance of Unserved MSMEs								
SOCIAL IMPACT	SM 1	Increasing Total Financing Portfolio	Year-End Loan Portfolio (Gross Amount)	10%	P4.60 Billion and Above = 15% P3.90 Billion to P4.50 Billion = 10% P3.30 Billion to P3.80 Billion = 5% Less Than P3.30 Billion = 0%	P4.6 Billion	P4.66 Billion	10.00%
	SM 2	Increase Number of Micro and Small Enterprise Borrowers	Absolute Number of New Borrowers	10%	(Actual/Target) x Weight	40,000	44,489	10.00%
	SM 3	Spread Distribution of Financing Portfolios Nationwide	Absolute Number (Number of Provinces with Loan Portfolio of P20 Million)	5%	(Actual/Target) x Weight Less than 69 provinces with Loan Portfolio of P20 Million = 0%	75 Provinces with Minimum Loan Portfolio of P20 Million Per Province	50	0.00%
	<i>Sub-total</i>			25%				
SO 2 Guarantee Profitability and Sustainability								
FINANCE	SM 4	Improve Net Operating Income	Operating Income - Operating Expenses	10%	(Actual/Target) x Weight Lower Than P13 Million = 0%	P19.20 Million	20,454,299.00	10.00%
	SM 5	Improve Return on Assets	(Net Income/Total Assets) x 100	10%	(Actual/Target) x Weight	0.43%	0.54%	10.00%
	SM 6	Improve Collection Effectiveness Index	{Loans Receivable, beginning + releases - Loans Receivable, ending / Loans Receivable, beginning + releases - [Loans Receivable, current + (LR,end - LR, current - LR, past due)]} x 100	10%	(Actual/Target) x Weight	Break-even	72.28%	7.23%
	SM 7	Improved Past Due Rate	Value of Past Due Loan Accounts / Total Financing Portfolio	10%	1/(Actual/Target) x Weight	20%	16.40%	10.00%
	<i>Sub-total</i>			40%				
SO 3 Ensure Customer Satisfaction								
STEAKHOLDERS	SM 8	Percentage of Satisfied Customers	Number of Stakeholders who gave a Rating of at least Satisfactory / Total Number of Respondent	5%	(Actual/Target) x Weight If Less Than 80% = 0%	90%	ACCOMPLISHED 94%	5.00%
	<i>Sub-total</i>			5%				
SO 4 Improve Service Delivery								
INTERNAL PROCESS	SM 9	Increase Number of Local Conduits Per Province	Absolute Number (Number of Provinces with at least 3 local conduits)	5%	(Actual/Target) x Weight If Less Than 65 Provinces with at least 3 Local Conduits = 0%	75 Provinces with at least 3 local conduits	74	4.93%
	SM 10	Improve Percentage of Loans Processed Within Prescribed Time	Number of Loan Applications Processed Within Turnaround Time/Total Number of Applications	5%	(Actual/Target) x Weight	100% of Applications Processed within Prescribed Turnaround Time	47.61%	2.38%
	SM 11	Increase Number of Capacity Building Participants	Absolute Number (Cumulative Count)	5%	(Actual/Target) x Weight Less Than 350 = 0%	400	487	5.00%
	SM 12	Attain ISO 9001:2015 Certification	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Certification		5.00%
	<i>Sub-total</i>			20%				

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LEARNING & GROWTH	SO 5	Enhance the Competencies of the SBC Workforce						
	SM 13	Percentage of Employees Meeting Required Competencies	Actual Accomplishment	5%	All or Nothing	Competency Assessment of 100% of Employees conducted by a Third-Party Re-Establish Competency Baseline of the Organization	ACCOMPLISHED	5.00%
	SO 6							
	SM 14	Automate Existing Systems and Processes	Actual Accomplishment	5%	All or Nothing	Submission of ISSP to DICT for Approval	ACCOMPLISHED	5.00%
		<i>Sub-total</i>		10%				
		TOTAL		100%				89.54%

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