





31 JANUARY 2020

MA. LUNA E. CACANANDO President and CEO **SMALL BUSINESS CORPORATION (SBC)** 17th and 18th Floor, 139 Corporate Center, 139 Valero St. Salcedo Village Makati City, 1227

## ACKNOWLEDGEMENT RECEIPT

LETTER 30 JANUARY 2020

DATE:

RE:

SUBMISSION OF SBC'S DOCUMENTS FOR 2019 PERFORMANCE

SCORECARD AND THE REQUIRED SUPPORTING DOCUMENTS

The said document was officially received by the Governance Commission on 31 January 2020 and has been forwarded to the responsible GCG Officer for appropriate action.

To follow-up for further action on the document, you may contact us through telephone numbers (02) 328-2030 or (02) 318-1000. Please cite the GCG Document Management System (DMS) Barcode Number: 0-1143-31-01-2020-001661.

THIS RECEIPT IS COMPUTER GENERATED AND DOES NOT REQUIRE SIGNATURE.

Received by:

Signature over Printed Name

Date and Time

## **SMALL BUSINESS CORPORATION**

REPORT: PERFORMANCE SCORECARD (WITH P3 MOBILIZATION FUND LIMITED TO P50 MILLION)

PERIOD COVERED: 2019

			COMPONENT	2019				
		Objective/Measure	Formula	Weight	Rating System	Target	Accomplishment	Weighted Score
_	501	Improve the Access to Finance of Unserv	ed MSMEs					
PACT	SM 1	Increasing Total Financing Portfolio	Year-End Loan Portfolio (Gross Amount)	10%	P5.50 Billion and Above = 10% P4.40 Billion to P5.49 Billion = 5% P3.30 Billion to P4.39 Billion = 2.5% Less Than P3.30 Billion = 0%	P5.5 Billion	P5.85 Billion	10.00
SOCIAL IMPACT	SM 2	Increase Number of Micro and Small Enterprise Borrowers	Absolute Number of New Borrowers	10%	(Actual/Target) x Weight	40,000	58,900	10.00
SOC	SM 3	Spread Distribution of Financing Portfolios Nationwide	Absolute Number	5%	(Actual/Target) x Weight	75 Provinces with Minimum Loan Portfolio of P20 Million Per Province	70	4.67
	_	Sub-tota	/	25%				24.67
	SO 2	Sub-total				THE RESERVE OF THE PARTY OF THE	PERSONAL PROPERTY AND ADDRESS.	
8	SM 4	Improve Net Operating Income	Operating Income - Operating Expenses	10%	(Actual/Target) x Weight Less Than P15 Million = 0%	P20.85 Million	P20.86 Million	10.00
FINANCE	SM 5	Improve Return on Assets	(Net Income/Total Assets) x 100	10%	(Actual/Target) x Weight	0.51%	0.26%	5.10
FIN	SM 6	Improved Past Due Rate	Value of Past Due Loan Accounts / Total Financing Portfolio	10%	1 - [(Actual- Target / Target) x Weight] 0% If 22% and higher	16.40%	14.11%	10.00
		Sub-tota		30%				25.10
8	SO 3	Ensure Customer Satisfaction						
STAKEHOLDERS	SM 7	Percentage of Satisfied Customers	Number of Stakeholders who gave a Rating of at least Satisfactory / Total Number of Respondent	5%	(Actual/Target) x Weight If Less Than 80% = 0%	90%	97%	5.00
S		Sub-tota.		5%				5.00
	50 4	Improve Service Delivery						
	SM 8	Increase Number of Local Conduits Per Province	Absolute Number	5%	(Actual/Target) x Weight	81 Provinces and 4 districts of Manila with at least 3 local conduits each	79	4.65
PROCESS	SM 9	Improve Percentage of Loans Processed Within Prescribed Time	Number of Loan Applications Processed Within Applicable Turnaround Time/Total Number of Applications	5%	(Actual/Target) x Weight	100% of Applications Processed within Prescribed Turnaround Time	60.97%	3.05
INTERNAL PROCESS	SM 10	Increase Number of Capacity Building Participants	Absolute Number (Cumulative Count)	5%	(Actual/Target) x Weight Less Than 83 = 0%	114 New Capacity Building Participants	116 (additional 92 participants under Customized Training Programs)	5.00
	SM 11	Attain ISO 9001:2015 Certification	Actual Accomplishment	5%	All or Nothing	Maintain ISO 9001:2015 Certification	Maintainance of ISO 9001:2015 Certification Secured	5.00
-	1	, Sub-total		20%				17.70



Worldun

## **SMALL BUSINESS CORPORATION**

REPORT: PERFORMANCE SCORECARD (WITH P3 MOBILIZATION FUND LIMITED TO P50 MILLION)

PERIOD COVERED: 2019

SM 12 Pe	Required Competencies	Actual Accomplishment	Weight 5%	Rating System  All or Nothing	Improvement in the Competency baseline of the	Accomplishment  Improvement in the Corporate Competency Score from .8355 to	Weighted Score				
SM 12 Pe	Percentage of Employees Meeting Required Competencies Provide Automated Sytems and Procedure	Actual Accomplishment	5%	All or Nothing	Competency baseline of the		F.00				
SM 12 Pe	Percentage of Employees Meeting Required Competencies Provide Automated Sytems and Procedure	Actual Accomplishment	5%	All or Nothing	Competency baseline of the		5.00				
		es es			organization	.9979	3.00				
SM 13 Au	Automate Existing Systems and Processes			SO 6 Provide Automated Sytems and Procedures							
		Actual Accomplishment	5%	All or Nothing			5.00				
					Implementation of the following: • Loan Origination System	,					
					Loan Disbursement System     Loan Collection System     Business Performance     Indicator Profile     Procurement Management	Completed and implemented					
					System  • Account Management System						
							10.00				
	Sub-total TOTAL		90%				82.46 of 90% or				

91.62%

Prepared by:

Recommended by:

Worlding Waly Don Calderon,

Manager, Planning Department

Ma. Luna E. Cacanando President and CEO

Approved by: