

- 20 **4C. ORGANIZATIONAL REALIGNMENTS (FOR BOARD APPROVAL)**
21
22 **1. FOR POST-GCG SUBMISSION CONFIRMATION: STREAMLINED**
23 **STRATEGY MAP AND CORPORATE SCORECARD**
24
25 4.16 The President and CEO then presented the streamlined Strategy Map and
26 Corporate Scorecard for 2018 as approved by the Management Committee
27 under ManCom Res. No. 2018-01-050, copies of which were included in
28 the materials folio. She stated that the Strategy Map (2017-2022) has been
29 streamlined from 14 strategic objectives to 9. Consequently, the Corporate
30 Scorecard for 2018 was also revised to reflect the above change. Both
31 documents have been submitted to the Governance Commission for
32 GOCCs within the deadline set. Thus, Management is requesting
33 confirmation by the Board of the streamlined documents and of their
34 submission to the GCG. The Corporate Governance Committee has
35 reviewed the documents and has endorsed the same for Board
36 confirmation.
37
38 4.17 The Board briefly reviewed the documents. Finding the same to be in
39 order, it agreed to confirm the streamlined Strategy Map (2017-2022) and
40 Corporate Scorecard for 2018 and of their submission by Management to
41 the GCG. Thus, upon motion made and seconded, the Board passed,
42 approved and confirmed the following resolution:
43
44

BOARD RESOLUTION NO. 2018-02-2500

1 **CONFIRMATION OF STREAMLINED STRATEGY MAP AND**
2 **CORPORATE SCORECARD FOR 2018 AND OF THEIR SUBMISSION**
3 **TO GCG**
4

5 **"RESOLVED:** That as requested by Management, the
6 confirmation of the streamlined Strategy Map (2017-2022) and Corporate
7 Scorecard for 2018 and of their submission by Management to the
8 Governance Commission for GOCCs, copies of which are attached as
9 Annexes "A" and "A-1", respectively, and made integral parts hereof be,
10 as it is hereby approved and confirmed."
11

12 **APPROVED/CONFIRMED.**

SECRETARY'S CERTIFICATE

I, **JESSIE R. REOTUTAR**, acting in my capacity as Corporate Board Secretary of the Small Business Corporation, a government-owned and controlled corporation created by virtue of R.A. 6977, as amended by R.A. 8289 and further amended by R.A. 9501, after being duly sworn to in accordance with law, hereby certify that in the 296th Meeting of the Board of Directors of the Corporation held on 01 February 2018 at the SB Corporation Board Room, 18/F 139 Corporate Center, 139 Valero St., Salcedo Village, Makati City and at which a quorum was present, the following Resolution was duly passed, approved and confirmed:

BOARD RESOLUTION NO. 2018-02-2500

CONFIRMATION OF STREAMLINED STRATEGY MAP AND CORPORATE SCORECARD FOR 2018 AND OF THEIR SUBMISSION TO GCG

"RESOLVED: That as requested by Management, the confirmation of the streamlined Strategy Map (2017-2022) and Corporate Scorecard for 2018 and of their submission by Management to the Governance Commission for GOCCs, copies of which are attached as Annexes "A" and "A-1", respectively, and made integral parts hereof be, as it is hereby approved and confirmed."

APPROVED/CONFIRMED.

Makati City, 02 February 2018.

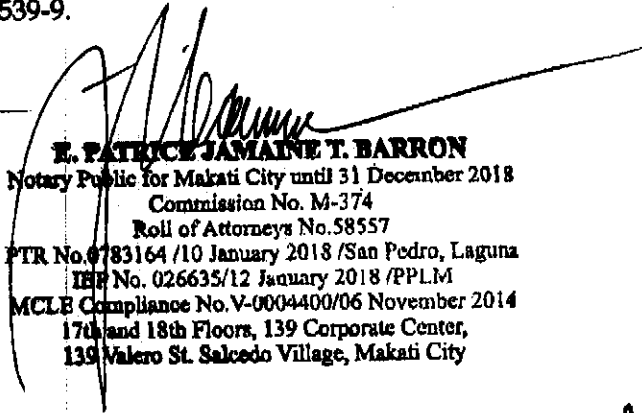

JESSIE R. REOTUTAR
Corporate Board Secretary

O A T H

REPUBLIC OF THE PHILIPPINES)
MAKATI CITY) S.S.

SUBSCRIBED AND SWORN to before me this FEB 02 2018 at Makati City, affiant exhibited to me his UMID No. CRN-006-0083-3539-9.

Doc. No. S16 ;
Page No. 105 ;
Book No. VII ;
Series of 2018.


E. PATRICE JAMAÏNE T. BARRON
Notary Public for Makati City until 31 December 2018
Commission No. M-374
Roll of Attorneys No. 58557
PTR No. 0783164 /10 January 2018 /San Pedro, Laguna
IEP No. 026635/12 January 2018 /PPLM
MCLE Compliance No. V-0004400/06 November 2014
17th and 18th Floors, 139 Corporate Center,
139 Valero St. Salcedo Village, Makati City

Handwritten initials and date: JF 2/6/18

SB Corporation Value Proposition

Credit champion for underserved small enterprises. No one left behind.

STRATEGY MAP (2017-2022)

VISION
By 2022, we envision Small Business Corporation as the best managed non-bank GOCC for MSME development finance

MISSION
Grow the MSME sector by:
•developing and implementing financing and capacity building support programs for underserved enterprises and for grassroots MSME organizations; and
•advocating for measures and policies that will promote a stronger MSME finance industry.

VALUES
•Development Orientation
•Innovation
•Accountability
•Transparency
•Results-based mindset
•Knowledge-based service

Social Outcome

Finance

Customer

Internal Process

Learning and Growth

More robust MSME credit market that provides micro and small enterprises with apt and competitive financing

Cost efficiency and good governance in the management of NG's investment observing both financial and social returns

Effectiveness and efficiency of delivery of services to the MSME market confirmed as assessed by conduit institutions and enterprises supported

Redirected financing programs for higher socio economic impact inclusive of enterprise rehabilitation, of affirmative action for hard-to-reach or economically-challenged markets and of support to indigenous innovations leading to strengthened local economies

Institutionalized Capacity Building Program for sustained education of conduits on MSME lending and of MSMEs on business growth

Formulation of MSME development policies supported and advocated inclusive of increased NG investment in the access to MSME finance agenda thru SB Corp

Compliance to industry standards for business operations

The organization's Internal alignments and competencies matched for handling the increased investment of NG in the access to MSME finance agenda

The organization capacitated with sustainable ICT platforms supportive of NG's priority towards MSME